

The patience of capital.
The instincts of an operator.

DEVELOPMENT • PARTNERSHIPS • DEBT INSTRUMENTS • DIRECT EQUITY

THE FIRM

Rooted in the Southwest since 1979.

Sovereign Group of Companies, Inc. is the Weiss family office — led by Dr. Stephen Weiss, concentrated in commercial real estate, with roots in the Greater Phoenix market reaching back to the late 1970s. We operate across four disciplines — development, partnerships, debt instruments, and direct equity — primarily in the high-growth markets of the American Southwest.

What sets Sovereign apart is the seat we occupy. As both investor and developer, we understand each project from every angle — the land, the entitlement path, the capital stack, the construction schedule, and the exit. That view, sharpened over four decades and reinforced by longstanding local partnerships, lets us unlock value where others see only complexity.



THE BOARDROOM · SCOTTSDALE

WHAT WE DO

Development

Ground-up commercial development — raw land and entitlement through vertical construction, lease-up, and exit.

Partnerships

Joint ventures with proven operators — they bring local expertise; we bring patient capital and judgment.

Debt Instruments

Private lending and structured debt positions secured by Southwest commercial real estate.

Direct Equity

Outright acquisition of income-producing and value-add assets, held on our own balance sheet.

45+

YEARS IN THE VALLEY

9

ASSET CLASSES BUILT

\$10–50M+

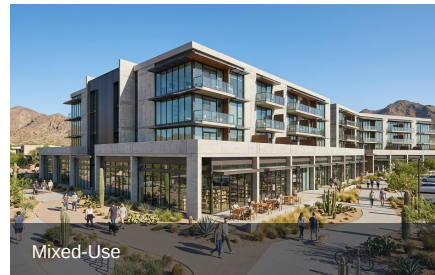
TARGET DEAL SIZE

1M+ SF

DEVELOPED & OWNED

ASSET CLASSES

Every major property type.



INVESTMENT CRITERIA

What we look for.

Check size.

\$10MM – \$50MM+ per transaction,
deployed as equity or debt.

Geography.

Arizona first — Greater Phoenix and the
high-growth Southwest.

Any seat.

Direct equity, joint ventures, debt, or
ground-up development.

Family-office speed.

One balance sheet, no committee —
decisions in days, not quarters.

TRACK RECORD

Selected projects.



Life Storage Gilbert

Self-Storage · 976 Units · Gilbert, AZ

\$30.5M Exit



McDowell Mountain Business Park

Office / Industrial Flex · Scottsdale, AZ

500,000+ SF



Desert Canyon Center

Mixed-Use Retail & Office · Scottsdale, AZ

62,878 SF

Let's start the conversation.

Bring us the deal — a principal will respond directly.

WEB

sovereigncre.com

EMAIL

info@sovereigncre.com

OFFICE

9830 E Thompson Peak Pkwy, Lot 914, Scottsdale, AZ 85255